



# General Trading



Bin Qutab – Trading was founded in 1990, an offshore setup of Bin Qutab Group is engaged in general trading worldwide. Based in Dubai, UAE the worldwide trading hub, we foresee demand and supply requirements for our customers, and procure / supply to them as per their needs.

Our International Strategic Alliances with companies in five continents enable us to source the products/services from various locations worldwide, simultaneously, saving costs and valuable time for our customers.

## Brief Summary of Bin Qutab Trading Capabilities and Resources

- 24/7 customer service and quality control
- Host country procurement
- Competitive pricing
- Warehousing and storage facilities for all locations
- Surge and sustainment capabilities
- Construction management and civil engineering team
- Heavy equipment and transportation assets
- Secure global door-to-door delivery of products



## Products and Services we deal in;

1. Home Appliances
2. Camp Building
  - Project Management From Start To Finish
3. Construction
4. Communications
5. Electrical And Electronic Equipment Controls
6. Force Protection & Prevention Measures
7. Heat Ventilation And Conditioning
8. Internet Technology
9. Lubricants
10. Medical Supplies
11. Last Minute Items
12. Morale, Welfare, & Recreation (Mwr) Equipment
13. Office Equipment
14. Prefabrication
15. Pumps And Plumbing
16. Relief Supplies
17. Subsistence
18. Vehicles
  - Automobiles
  - Armoured Vehicles
  - Vehicle Carriers
  - Reefer Trailers
  - Dump Trucks And Fuel Tankers
  - Prime Movers
  - Flatbed Trailers
  - Multi-axle Low Beds
  - Forklifts And Hydraulic Cranes
  - Atv's, Domestic And Commercial Vehicles
  - Hmww

## Services

1. Construction Services
2. Laundry Services
3. Branding & Advertising

### Host Country Procurement and Competitive Pricing

We have nurtured strong business relationships with an extensive vendor base to ensure we always receive preferential treatment on terms and conditions, which we pass on to the customer. Our solid financial base with lines of credit allows us to purchase items, pay our vendors, and make the best deals for our customers.

This distribution system infrastructure, combined with our customer service process, personnel, our contingency readiness, and surge sustainment plans, have enabled us to provide **"BEST VALUE"** to our clients throughout the region.

Additionally, we have formed strategic alliances with several companies such as Gulf Catering Company, the leading food and facilities management Services Company in the Gulf. These alliances allow us to take advantage of local resources while offering the **"BEST VALUE"** to our customers.

### Warehousing and Storage Facilities for all Locations

To support Base Camp operations and maintenance in Middle East and North-East Africa, Bin Qutab Worldwide FZC and our strategic allies have 19 warehouses, totalling 610,000 m2, in Dubai, Kuwait, Iraq, Afghanistan and Djibouti. In addition, our experience for the Subsistence contract guarantees our ability to quickly implement our existing warehouse-based distribution plan for procuring and storing 45-day inventories of catalogued products as per request and demand.

